

MEMORANDUM

DATE: October 11, 2001

TO: Licensed Manufactured Home Dealers, Salespersons, and Other Interested Parties

FROM: C. Patrick Walker, P.E.
Deputy Commissioner -- Manufactured Building Division

RE: House Bill 355 -- New Licensing Requirements

House Bill 355 passed during the 2001 session of the North Carolina General Assembly and was signed into law by Governor Easley on September 22, 2001. Section 2.1 of H355 reads as follows:

G.S. 143-143.9(9) reads as rewritten: “ Manufactured home salesperson or salesperson. -- Any person employed by a manufactured home dealer to sell manufactured homes to buyers. Manufactured home salesperson or salesperson also includes sales managers, lot managers, general managers, or others who manage or supervise salespersons.”

The new portion of the Bill is underlined above. **Effective immediately**, sales managers, lot managers, general managers, or others who manage or supervise salespersons *are required to be licensed in accordance with G.S. 143-143.11.*

Enclosed for your convenience is a license application for a manufactured home salesperson. *If you have any additional employees who are now required to be licensed by the Board, the Board expects that you will complete the licensure process by **November 15, 2001**.* After that date, all sales managers, lot managers, general managers, or other personnel who manage or supervise salespersons must be licensed as a manufactured home salesperson, regardless of any other licenses held. Any manufactured home dealer failing to comply with these requirements will be subject to disciplinary action by the Board under G.S. 143-143.13(a)(10). Division field inspectors will be monitoring all dealer lots in the near future to insure compliance with the requirements of H 355.