

Information for Agents Selling the New Medicare Advantage Plans in North Carolina

The Medicare Advantage Plans are approved and regulated by the Centers for Medicare and Medicaid Services (CMS) the federal agency that administers the Medicare program. However agents in North Carolina who sell the Medicare Advantage products must hold a Medicare Supplement/Long Term Care license. In order to obtain the Medicare Supplement/Long Term Care license, the individual must first hold a Life and Health license. The regulatory authority of insurance agents who are selling and marketing insurance products in North Carolina would fall under the jurisdiction of the Department of Insurance pursuant to North Carolina General Statutes 58-33-5, 58-33-10, 58-33-26 and 58-33-120.

In the future should you have questions specific to agents' licensing requirements please call Agent Services Division at 919-807-6800. Questions regarding the Medicare Advantage Plans and their benefits should be referred to the SHIIP Division. Carla Obiol, Deputy Commissioner of SHIIP is the contact for SHIIP should you need additional assistance or information on these plans or the upcoming Medicare Prescription Drug Plans.